

# Executive Performance, LLC

*Managing* ♦ *Communicating* ♦ *Learning*

## About Sheila Gatling



A dynamic consultant and trainer, Ms. Gatling's illustrious thirty year career as an educator offers clients unparalleled expertise in the area of teaching and learning. Her ability to design and conduct effective learning solutions for clients stems from her own personal commitments to *lifelong learning*, understanding *how individuals learn best*, and effectively *integrating appropriate technology* into the teaching-learning dialogue. Ms. Gatling is a graduate of [Central State University](#), an historically black college located in Wilberforce, OH with a degree in Elementary Education.

She earned her graduate degree in Education from [Hofstra University](#), and completed postgraduate credentials in Educational Administration from [Brooklyn College](#) that qualify her for school district administration positions. As one of the principals of **Executive Performance**, her vita includes professional experiences as a classroom teacher, trainer, entrepreneur, author, and union representative.

Her experiences as an instructional leader in the classroom and tough labor negotiator have prepared her for enterprise engagements where she effectively leverages relationships amongst diverse stakeholders with competing agendas to solve problems. Using her exceptional communication and mediation skills, she makes an initial determination of whether an organization will actually benefit from a *learning* solution. If a *learning* solution is deemed appropriate, then Ms. Gatling facilitates a "*participant-centered*" process of instructional design. She has facilitated learning projects for [Amityville School District](#) teachers, the STEP and C-CSTEP Programs at [SUNY Old Westbury](#), the Center for Minority Teacher Development and Training at [Dowling College](#), [Chase Bank](#), and the Weed and Seed project of the [US Department of Justice](#).

Ms. Gatling's effectiveness as a trainer can be traced to the depth of her knowledge in the field of *adult learning* and her extensive experience as an instructional designer and facilitator in learning environments such as schools, businesses, and community based organizations. Adaptable and flexible, her instructional practice has positively impacted entrepreneurs, human resource professionals, and corporate trainers; as well as grassroots constituencies including parents, preservice and professional educators, school district administrators, and labor union members.

In addition to conducting seminars on *Integrating Technology in the Classroom*, Ms. Gatling also facilitates classroom training and e-Learning solutions on topics such as *How to Learn Online*, *Business Plan Development*, and *Diversity in the Workplace*. She is also a state-level instructor for New York State United Teachers [Effective Teaching Program](#).

Recognizing the value that education plays in developing upward mobility in minority communities, five years ago Ms. Gatling co-authored and published the 322-page book entitled *The Black College Guide*. Additionally, her expertise in the field of *child learning* is showcased on her award-winning website, [MiddleSchoolKidz.com](#). Her pioneering work in the field of integrating technology into the classroom resulted in her being name a finalist to the prestigious international competition for the [2003 GSN Online Shared Learning Award](#).

Esteemed by her colleagues as a quick-witted intellectual, Ms. Gatling is often a featured speaker on topics such as *Diversity*, *Lifelong Learning*, *Technology and Learning*, and *Labor Unions in the Workplace*.

Ms. Gatling currently serves as a New York State delegate to the American Federation of Teachers (AFT) [National Civil and Human Rights Conference](#), a member of the New York State United Teachers (NYSUT) [Committee of 100](#) and [Civil & Human Rights Committee](#), and as a [Legislative Council](#) member and webmaster for [Amityville Teachers Association](#). She has also served on the boards of various non-profit organizations including the Delta Minerva Life Development Center, Inc. (a local community development initiative). For 35 years, Ms. Gatling has been a lifetime member of the national public service organization, [Delta Sigma Theta Sorority, Inc.](#)

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